



Post Graduate Programme in Management



2019

P.G.D.M.

Approved by

All India Council for

Technical Education (AICTE)

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#### Dr. Neha Patel

Director, Som-Lalit Institute of Management, Ahmedabad

## • Post Graduate Diploma in Management (PGDM)

2 Year Full Time Programme 2019-21

Approved by the All India Council for Technical Education (AICTE) Government of India, New Delhi.



## **SOM-LALIT INSTITUTE OF MANAGEMENT STUDIES (SLIMS)**

SLIMS Campus, Nr. St. Xavier's Corner, University Road, Navrangpura, Ahmedabad-380 009.

Phone: (079) 2630 33 01-02-03 Fax: (079) 2630 22 44

E-mail: info@somlalit.org

Visit us at www.somlalitcollege.org

somlalit slibm slims in SLIMS/SLIBM

## **MILESTONES OF SLERF**

#### Year 1996

Som-Lalit Education and Research Foundation (SLERF) was established in May, 1996.

Our academic activities under the aegis of this trust commenced from August 12, 1996 with the following two programmes:

- (i) Post Graduate Diploma in Business Management Two years full time programme leading to the award of PGDM.
- (ii) Post Graduate Diploma in Business Management Three years part-time programme leading to the award of PGDM.

Both these programmes have been approved by All India Council for Technical Education (AICTE), a statutory body of the Government of India, New Delhi.

#### Year 1997

The trust started Three years Under Graduate Programme leading to a degree of Bachelor of Business Administration (B.B.A.). This programme is affiliated to Gujarat University.

#### Year 1998

The trust started another Two years Full Time Post Graduate Programme leading to the degree of Master of Business Administration (M.B.A.). On successful completion of this programme, the students are awarded the MBA degree of Gujarat Technological University.

#### Year 1999

The trust started Three years Under Graduate Programme leading to a degree of Bachelor of Commerce (B. Com). This programme is affiliated to Gujarat University. In 1999, the trust also started Three years Under Graduate Programme leading to a degree of Bachelor of Computer Application (B.C.A.). This programme is affiliated to Gujarat University.

#### Year 2000

The trust established a Partnership in Education with IBM to conduct computer related courses.

#### Year 2001

The trust established its own Information Technology (I.T.) Centre for imparting programmes for I.T. Application in Management. The trust established Centre for Management Development Programmes. Holding series of seminars to expand horizon on sunrise business sectors are regular annual features of the centre. To facilitate all the above programmes and associated academic and support activities, the respective institutes are housed in the Foundation's own spacious building of about 55,000 sq. ft. located centrally in the city of Ahmedabad.

#### Year 2001

The trust obtained a spacious plot of land measuring more than 6,000 sq. yards in Navrangpura Area, Near Sardar Patel Stadium – to develop another campus to provide quality education from Pre-Primary to Higher Secondary.

#### Year 2002

The trust undertook the construction of the spacious and ultra modern building measuring 1,15,000 sq. ft. and completed it in a record time of less than six months.

#### Year 2003

The trust established Jr. School – Pre-Primary and Primary (English & Gujarati Medium).

#### Year 2004

The trust started Secondary School (English & Gujarati Medium). With a holistic view to provide quality education to students from pre-primary to post graduation and guidance for research, the trust has coordinated its educational activities covering all the stages of education.

#### Year 2006

The trust started Higher Secondary School - English Medium (Common Stream).

#### Year 2007

In the continuous endeavor for providing excellence in education at various levels, the trust started:

- (I) Higher Secondary School English Medium (Science Stream) with State of Art Laboratory and other facilities.
- (ii) Gujarati Medium (Common Stream) with modern facilities.
- (iii) Established College of Education (B.Ed.) approved by NCTE; a Statutory Council, Government of India and affiliated to Gujarat University.

#### Year 2015

The Som-Lalit Education and Research Foundation (SLERF) inaugurated Som-Lalit International Centre of Thought (SLICOT) on 21st July, 2015. The noble philosophy enshrined by the centre is that knowledge has no boundary and hence at this centre the research work will be conducted touching various spheres of life like Philosophy, Sociology, Psychology, Art, Science of Life-Physical and Living. The mission of this centre is to effectively work for the Holistic Thought and Way of Life Across the world. The centre will arrange conferences, seminars, lectures and participative programmes in India and abroad and will bring out and support publications.

## **MISSION**

The Institute aims to contribute to the society by developing responsible managers and outstanding individuals who will take up leadership challenges in various sectors of the economy.

## **OBJECTIVES**

- To help students develop knowledge, skills and attitude for dealing with business problems faced by managers.
- To help the students develop attitude to take up leadership challenges.

## **CORE FACULTY**



Dr. Neha Patel
Director
B.Sc., P.G.D.C.A.,
M.B.A. University of Memphis, U.S.A
PhD (Marketing)
Area: Marketing
Experience: 25 years



Dr. Supriya Bhutiani Additional Director B.Sc., M.B.A., M.S. University PhD (Marketing) Area: Marketing Experience: 25 years





Prof. Rakesh Shastri B.E. (Civil), PGDM Area: Finance Experience: 25 years

Dr. Reshmi Menon B.E (Mechanical), M.B.A, Ph.D (Marketing) Area: Marketing Experience: 19 years





Dr. Twinkle Trivedi
B.B.A, M.B.A, PGDIBO, M.Com,
Ph.D (Thesis Submitted), GSET
Area: Marketing & Human Resources
Experience: 15 years

Prof. Reshmi Banerjee B.Com (Hons.), M.B.A (Finance), Ph.D (Pursuing) Area: Finance Experience: 8.5 years





Dr. Riddhi Dave
MBA (Finance), CFA (ICFAI), Ph.D
(Finance), UGC-NET
Area: Finance
Experience: 12 years



Dr. Varimna Singh M.Sc. (Mathematical science), Ph.D Area: Quantitative Methods Experience: 11 years

Prof. Ayushi Trivedi B.Com, M.B.A. (Finance) UGC-NET Area: Finance Experience: 6 years



## **RESOURCE PERSONS**

Dr. Ashwini Vora

Ph. D

Experience: 28 Years

Mr. Pabitra Ranjan Chakravorty

B.E (Mech), M.B.A. Experience: 17 Years Dr. Paresh Shah

FCMA, Ph.D (Finance) FDP (IIM-A) Experience: 29 Years

Mr. Udayan Vyas

B.Com., LL.B

Experience: 24 Years

Advocate, High Court, Gujarat

Dr. Rajeshwari Jain

B.Sc. (Statistics), PGDCA, MBA (Marketing), Ph.D (Marketing)

Experience: 16 Years

**Prof. Bharat Prajapati** 

CA, CMA

Experience: 4.5 Years

Prof. Nandini Sinha

MBA (Finance)

Experience: 23 Years

Prof. Neeraj Ramnani

M.B.A. (Marketing) IIM – Indore Experience: 7.5 Years

**Prof. Harshil Roy** 

CFA India, CFP (Certified Financial Planner), CWM (Chartered Wealth Management) CFA Level 1, CFA Institute USA

Experience: 8 Year



## THE PEDAGOGY

The teaching methodology emphasizes interactive and participative learning through lectures, case studies, role plays, class presentations and simulation exercises. This necessarily entails extensive background reading and pre-class preparation. Eminent personalities from the industry are also invited to deliver lectures on different contemporary issues. Emphasis is also laid on teamwork through group exercises and group presentations.

## **EVALUATION SYSTEM**

The Institute believes in continual evaluation and feedback. It is a measure of performance and means for motivation. Evaluation is done through assignments, case analysis, quizzes, projects, class participation and two examinations every semester - a mid semester and an end semester exam.

Student in PGDM is awarded a letter grade for each subject, based on his/her performance. Letter grades range from A+ to F. Student who has not completed all the evaluation criteria is given grade I (incomplete) and a student who has failed in a course is given grade F.

Evaluation in MBA Programme is governed by guidelines and rules prescribed by Gujarat Technological University. The Letter grades range from AA to FF and a student who has failed in a course is given grade FF.

## LEARNING ENVIRONMENT

- Location in University area—prime business locality.
- Building area measuring 5500 sq. mtrs. with 14 Classrooms.
- Equipped with modern teaching aids.
- Auditorium with seating capacity of 150.
- · Well-equipped library.
- Well-equipped Campus.
- Computer labs with 135 nodes fully networked with internet facility.

## **ONLINE ENVIRONMENT**

#### **Portal**

Introduction of Som-Lalit portal has facilitated a value added interaction between the faculties and the students in an on-line environment. It has facilitated time bound submissions and valuation of assignments instilling a sense of discipline among the students. It also helps the maintenance of attendance records by the faculties.

#### **CRISIL**

CRISIL Research is the research division of CRISIL. It provides data, analysis and outlook on the economy and industries. The research services provide students and faculties a one-stop resource for data, information, analysis and outlook on the economy and across industries. It is a unique web-based delivery platform (www.crisilresearch.com) on a near real-time basis with interactive tools and features.



## THE COURSE CURRICULUM - PGDM

#### Semester-I

Financial Management - I

Marketing Management - I

**Business Communication - I** 

Quantitative Techniques-I

Accounting for Managers

Managerial Economics

Organizational Behaviour

Management Concepts & Contemporary Practices

Management Information System

## Semester-II

Financial Management - II

Marketing Management-II

**Business Communication - II** 

Quantitative Techniques-II

Managerial Accounting

Indian Business Environment

**Human Resource Management** 

Research Methodology

**Production and Operations Management** 

## Summer project - 8 weeks

#### Semester-III

Strategy Formulation & Implementation

Legal aspects of Business

Entrepreneurship: Development & Managing New

**Business Ventures** 

Banking & Insurance

**Grand Project** 

Functional Elective - I

Functional Elective – II

Functional Elective - III

Functional Elective - IV

Functional Elective - V

Functional Elective - VI

#### **Semester-IV**

**Investment Banking** 

Organizational Development

Functional Elective - I

Functional Elective – II

Functional Elective - III

Functional Elective – IV

Functional Elective – V

Functional Elective - VI

## **FUNCTIONAL ELECTIVES**

#### Semester-III

#### **MARKETING**

Sales and Distribution Management
Marketing Research & Information System
Consumer Behavior
Retail Management
Integrated Marketing Communication
Digital Marketing\*

#### **FINANCE**

Indian Financial System
Strategic Financial Management
International Financial Management
Derivatives & Risk Management
Financial Analysis and Modelling\*

#### **Semester-IV**

#### **MARKETING**

Rural Marketing\*
Business Analytics \*
Strategic Brand Management
International Marketing
Services Marketing
Supply Chain Management

#### **FINANCE**

Behavioural Finance\*
Corporate Tax Planning
Investment Management
Mergers & Acquisitions
Management Control Systems

The objective of evaluation is not only to measure the performance of student, but also to motivate them for better performance. Students are evaluated on the basis of class tests, quizzes, class participation, assignments, project reports and semester examinations. (Mid semester and End semester).

A student is awarded a letter grade for each subject, based on his/her performance. Letter grades range from A+ to F. A student who has not completed all the requirements is given "I" grade and a student who has failed in course is given "F".

The method of evaluation as well as weightage assigned to different types of tests are determined by the faculty within the frame work of Institute Policy. The evaluation scheme of every course is announced by the faculty in the beginning of each semester.

At the end of semester, the performance of students will be evaluated in terms of letter grades which have the following equivalent grade points.

A+	4.3	B+	3.3	C+	2.3	D+	1.3	1	Incomplete
Α	4.0	В	3.0	С	2.0	D	1.0	Def.	Deferred
A-	3.7	B-	2.7	C-	1.7	D-	0.7		

A student is required to maintain an average grade point 2.0. If he/she has not been able to complete any course (continous component), he/she will be given "I" grade, implying incomplete. Where the course work remains in process at the end of a semester, the student is assigned a Def. grade. This grade will have to be removed withing a specific time period allotted by the concerned faculty. In case, the student fails in a course, he/she is given "F" grade.

#### Promotion from 1st year to 2nd year:

To qualify for promotion to the second year, the student's grade point average in the first year must not be less than 2.0. In addition he/she should fulfill the following conditions:

- Should not obtain more than one "F" in year including final and continous evaluation taken together.
- Should not obtain "D" in more than four courses, provided he/she does not get "F" in any course in the year.
- Should not obtain "D" in more than two courses, if he/she obtains "F" in one course in the year.

Besides a satisfactory performance in various courses during the first year, the student will also have to complete satisfactorily the Summer Training Projects.

#### Award of the Degree:

After the successful completion of two years in the programme, a student is awarded Post Graduate Diploma in Management (PGDM). Following rules are laid down for successful completion of the programme:

- A student is required to earn a minimum grade point average 2.0 taking into account all the courses offered during the second year.
- He must not have earned more than one "F" in the second year.
- During the second year, he/she not have obtained more than three "D"s without "F" in any courses or two "D"s with "F" in one course.

In case, a student fails to meet the minimum requirements for the award of degree, the faculty of the institute will review such a case and the institute will take appropriate decision.

#### **Summer Placement**

The Institute provides assistance for summer placement of students for on the job training of 8/10 weeks duration. The placement office will make every effort to find suitable jobs for the students qualifying for the award of PGDM. (Subject to 90% of class attendance)

## **SUMMER PLACEMENT**

Summer training is a major component of the learning process at our Institute. Every student is required to undergo this training for 8-10 weeks with an organization. On its successful completion, a student is required to make a presentation which is evaluated by the faculty for promotion to the second year.

Each student is required to submit a written report on the work done during the training period to the Institute. Summer training is expected to start by May 2017, and complete by the first week of July 2017. For PGDM in the evaluation of project, review from organization carries 30% weightage while 70% weightage is given to report preparation and presentation.

#### Objectives of the summer training are:

- 1. To provide an opportunity to the students to work in a professional environment and apply the theoretical concepts and techniques to a real-life problem situation.
- 2. To develop awareness among the students about the organization's problems and prospects.
- 3. To develop individual skills towards time bound resolution of managerial problems by actual participation.
- 4. To enable students to realize their strengths / weaknesses and develop skills further on.
- 5. To provide an opportunity to the students to understand possible career options and enhance their interaction with organization for final placement.

The training enables students to study the organization, its business and the environmental forces acting upon it. They are expected to work on a project or participate in individual/group activities, in solving a given problem of the organization under the guidance of a senior executive of the participating organization. All summer projects are also guided by faculty members of the Institute.

The organization also stands to gain by providing the summer training. Organizations can get variety of activities done e.g., collection of information, processing of the information, analysis of a problem done through a summer trainee. It provides an opportunity to a prospective employer to assess the student for possible future employment.

#### **Placement Procedure for Summer Trainees:**

An organization can indicate their interest in providing summer training to the students of our Institute through written or verbal correspondence. It may indicate the details of a specific project, if any, and/or general nature of summer project, along with the types of students required. The Institute will send resumes of the interested students, who qualify to meet the needs of the organization. The organization can make a selection based on the resumes. Organizations are welcome to the Institute for the selection process or can invite students to their offices for the selection procedure.

The organization is expected to communicate to the Institute about the selected student and the details of the project to be undertaken by the student. The organizations may pay a stipend to the trainee and/or reimburse the expenses incurred for the purpose of the project, as per the rules of the organization.

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## **CONVOCATION - 2018**



**Hon'ble C. K. Buch**Former Justice, High Court of Gujarat



**Towards a Successful Future** 

# **Eminent Personalities who Participated and Shared Their Knowledge and Experience in Past "HORIZONS":**

Name Designation Organisations

Horizon - 2018

Prof.(Dr.) Navin Sheth Mr. Shrish Paliwal Mr. Sankalp Bajpai

Mr. Bhavesh Upadhyay

Horizon - 2017

Mr. Mahendra N. Patel Mr. Vinay Gupta Mr. Jayen Naik Mr. Viehwa Vijay Singh

Mr. Vishwa Vijay Singh

Horizon - 2016

Mrs. Daksha Shah Mr. Mehul Pandya Mrs. Swati Buch Mrs. Varsha Adhikari

Horizon - 2015

Mr. Lal Singh Mr. Pranav Mehta Ms. Sajani Dua Mr. Jyotindra Buch

Horizon - 2014

Mr. Arif Bazi Mr. Padmin Buch Mr. Rajiv Bakshi

Horizon - 2013

Mr. Mahendra Patel Mr. A. Khandual Mr. Kautilya Desai Mr. Harish Goel

Horizon - 2012

Mr. Ashwin Walunjkar Mr. Shriniwas Dandekar Mr. Rahul Sanghvi

Horizon - 2011

Dr Akshai Aggarwal Shri A.B. Panchal Dr. Manjul Joshipura Mr. Devendra Jhala Mr Sanjay Jodhani Mr Vivek Vajshnay Vice Chancellor Regional Director Vice President Executive V.P.

Chairman & Managing Director Zonal Head- Commercial Banking Vice President Malls (Ahmedabad One) Co-Founder

Managing Director Chief General Manager General Manger GM (Finance & Legal)

Sr. Vice President Guj Circle Head Chairman Action Party Sales International Consultant

Vice President Managing Director Advisor

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The Economics Times Circle Head, Axis Bank Dexter Consultany Ltd.

Gujarat Technological University Bhavnagar Energy Co. Ltd.

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## STUDENT ACTIVITIES

#### Horizon

Horizon, the annual extravaganza of the college, is the conjunction between the corporate world and students. Aiming to take advantage of the strategic synergies, the students come together, with an attempt to bring the cream of the corporate world on a common platform. This is in view of getting an insight into the various theories and practices that these eminent personalities possess. It is a platform to showcase the experience and skill sets that these business stalwarts have acquired over the years. The student body works extremely hard to provide exceptional management events and informative knowledge sharing sessions which cover a wide range of topics such as marketing, finance, strategy and entrepreneurship.

Usually conducted in the first week of January, this event draws attention from various corporate houses and students all over the state thus proclaiming its overwhelming success.

#### **Spectrum**

True to its name 'Spectrum', an intercollegiatemanagement event, spreads its rays of vibrance by making it pass through a rigorous evaluation procedure under the critical eyes of judges belonging to renowned academic and corporate background.

It is a platform for various B-Schools to participate and win accolades through healthy competition. It helps the students in accomplishing the desired standards in the dynamic corporate world.

Aiming to tap the hidden potential and awakening the competitive spirit, Spectrum consists of a series of managerial games designed so as to replicate the actual corporate environment. Events like Biz-Quiz, financial and marketing games which test the management concepts are played with fervor and zeal by reputed B-Schools.

#### Som-Lalit Alumni Association - SLAA

Som-Lalit Alumni Association organizes the Alumni meet and frequent get-togethers to share their experiences, achievements and hurdles faced in the corporate world. This paves the way for students of past and present to create a bond among themselves and share a common platform to help one another as ONE FAMILY. The alumni further is a source of inspiration and motivation for the novices who graduate every year and are on the threshold of entering the corporate world.

The link for the portal is https://www.almashines.com/somlalitalumni

## Workshops

SLIMS and SLIBM organizes various workshops on management related topics like Motivation, How Concepts work in Practical Life, Digital Marketing etc. It enhances the students' skills and provides practical aspects on the topics. These workshops develop professional attitude in the students.

## **Business Speaker sessions and seminars**

The institute arranges speaker sessions of different areas like, finance, marketing, statistics, HR, OB, economics etc. to throw light on the current trends and happenings in the respective fields. These sessions are led by industry experts and experts in related subject areas, who share their knowledge with students and enhance their skills.

#### Quiz

SLIMS organizes management quiz in participation with Business Standard, which helps students to gain management and corporate knowledge. It helps them to get updated about the field. Such activities, apart from regular academics, are required to get them prepared for the corporate world.

## **SIP Project Competition**

Summer Internship is an integral part of the curriculum. SIP Competitions motivate the students to give their best.



## STUDENT ACTIVITIES

We at Som-Lalit Institute not only believe in academic excellence, but also do motivate and inspire students to gain practical knowledge to enhance their skills and capabilities. The students have brought many accolades to the institute by participating, with enthusiasm and excitement, in Inter College and Intra college events and activities such as Business Quiz, Summer Internship Project Competition, Digital Marketing and Motivational Workshops etc. They also manage different events held at our campus like Horizon and Spectrum. The institute arranges industrial visit to provide the students practical knowledge of their class-room learnings. Our students are not just the new face of excellence and talent for the country, but they also have brought the eternal new phase of glory to the institute.













## **SOM - LALIT INSTITUTE OF MANAGEMENT STUDIES**

(APPROVED BY ALL INDIA COUNCIL FOR TECHNICAL EDUCATION, GOVT. OF INDIA, NEW DELHI) SLIMS Campus, Nr. St. Xavier's Corner, University Road, Navrangpura, Ahmedabad - 380 009

Attach Passport size Photograph

## APPLICATION FORM FOR

Post Graduate Diploma In Management (PGDM)

Two Years Full Time Programme 2019 - 2021

N.B.: All particulars must be given in Capital Letters. Sir. I wish to apply for the admission to the Post Graduate Diploma in Management (PGDM). My details are as below I. Name: \_ LAST NAME (In capital Letters) FIRST NAME FATHER'S NAME II. Postal Address: Pin.: \_\_\_\_\_ City / Village: \_\_\_\_ State: \_\_\_\_ III. Contact Detail: Mobile No.: \_\_\_\_\_ E-Mail: \_\_\_\_ Home Phone: Parent's/Guardian's Mobile No.: \_\_\_\_\_\_ Parent's/Guardian's E-Mail: \_\_\_\_\_ IV. Date of Birth: \_\_\_\_\_\_ V. Mother Tonque: \_\_\_\_\_ VI. Mother's Name: \_\_\_\_\_ VII. Sex: M F Aadhar No.: VIII. Academic Qualification: Name of the Class %age Year of Medium of **Major Subjects** Name of Examination Marks Passing Board/University Instruction S.S.C H.S.C. Bachelor Master Anv Other X. Work Experience: Months: \_\_\_\_ Industry: \_\_\_\_\_\_ Organization: \_\_\_\_\_ Position: \_\_\_\_\_\_ Months: \_\_\_\_ Industry: \_\_\_\_\_\_ Organization: \_\_\_\_\_ Position: \_\_\_\_\_ c) Phone No. of the Employer/Supervisor: \_\_\_\_ d) E-Mail of the Employer/Supervisor: \_\_\_

#### DECLARATION

I hereby declare that I have read the information given in the prospectus and instructions sheet attached with this application form. I agree to abide by the decision of the Admission Committee of Som - Lalit Institute of Management Studies. I also declare that the details in the above application form are true to the best of my knowledge.

Place:	
Date:	Signature of Applicant

## The Administrative Office SOM - LALIT INSTITUTE OF MANAGEMENT STUDIES

SLIMS Campus, Nr. St. Xavier's Corner, University Road, Navrangoura, Ahmedabad - 380 009.

#### **GENERAL:**

- All the information given in the application must be completed and factually correct. An application containing incomplete, incorrect or false information will not be entertained and shall be liable for cancellation if entertained through oversight, inadvertence or any other reasons.
- In all maters relating to admission, the decision of the Selection Committee will be final and binding on the applicant. No correspondence or complaint in this regard shall be entertained.
- Canvassing in any form will disqualify the candidate from selection.
- Candidate should not fill more than one application form.

I have read and understood all the above information and instructions carefully and undertake to abide by the decision of the Admission Committee.

Place:	
Date:	Signature of Candidate

## **CHECK-LIST OF ENCLOSURES (ATTESTED TRUE COPIES)**

- All marksheets.
- Marksheet of last examination passed if you have yet to appear for the final bachelor degree examination scheduled to be held before 30th June, 2019.
- A copy of MAT/CMAT/CAT Score.





#### Dear Candidate,

We have received your MAT/CMAT score from All India Management Association for admission to the Post Graduate Programme in Management. We appreciate your preference for seeking admission to our institute.

In order to ensure registration, the enclosed form needs to be duly filled and sent along with two photographs and a Demand Draft of ₹1000/- (which includes fees for the process of group discussion and personal interview) in favour of "Som-Lalit Institute of Management Studies" payable at Ahmedabad, to be eligible for group discussion & personal interview (GD&PI).

The Management Program at SLIMS (PGDM), is a two year full time programme aproved by the All India Council for Technical Education, a statutory body of the Government of India. The Institute is well-equipped with highly qualified and experienced teaching faculty. The companies which offered placement over the years include Audi, General Motors India Ltd., Radio Mirchi, Star TV, CNBC Awaz, Radeecal Communication, Dexter Consultancy Ltd., L & T, M. J. Builders, Shah & Co., Lilamani Builders, Adani Exports Ltd., Adani Port Ltd., Gujarat Ambuja Exports Ltd., Jindal World Wide Ltd., Prakash Chemicals, Coca-Cola India, Godrej India Ltd., ITC, Hindustan Lever Ltd., Nirma Ltd., Pepsi-Co Ind. Holdings Ltd., Vadilal, Wagh Bakri, Rasna, Ahmedabad Dist. Co-Operative Bank Ltd., Ahmedabad Stock Exchange, Angel Investment, Axis Bank, Birla Sunlife, Citi Bank, Citi Financial, Deloitte, Dun & Bradsheet, Edelweiss, Federal Bank, Gujarat State Financial Corporation, HSBC Bank, HDFC Bank, ICICI Bank, IDBI Bank, India Bulls, India Infoline, ING Vysya Mutual Fund, JM Mutual Funds, Kotak Mahindra Bank, L & T Finance, Mas Financial, NJ Indiainvest, Standard Chartered Bank, Tipsons, Vivro Financial Services Pvt. Ltd., Tata AlG, Reliance Capital, Reliance Money, Religare, Karvy, Baiai Allianz, Care Ratings, SNL Financial, XI Dynamics, Bhavnagar Energy Co. Ltd., Guiarat Heavy Chemicals Ltd., Guiarat State Fertilizers Company, Income-tax Dept., Indext-B, Amazon.in, Arena Multimedia, Cyber Education Services, Gateway Technolabs, Indus Infotech, Indusa, Tata Consultancy Services, Biological Ltd., Cadila Health Care Ltd., Cadila Pharmaceuticals Ltd., Cibatul Ltd., Core Healthcare Ltd., Claris Life Sciences Ltd., Cryobanks India Ltd., Dishman Pharmaceuticals, Intas Pharmaceuticals Ltd., Nirma Life Sciences, Specialty Ranbaxy Ltd., Torrent Pharmaceuticals Ltd., Zydus Cadila, Divya Bhaskar, India Today, Navneet Publications Ltd., Tata Infomedia, The Sandesh Ltd., Big Bazaar, Pantaloons Retail India, Bharti Telecom (Air-Tel), Reliance Infocom, Tata Tele Services, Vodafone, Arvind Mills Ltd., Sintex India Ltd., Videocon, Volvo Terry Industries, Voltas Ltd., Adani Wilmar Ltd., Alembic Glass Industries Ltd., Apex Ltd., Asian Paints Ltd., Birla Copper, BPL India Ltd., Gujarat Agro., Gujarat Ambuja Cements Ltd., Guiarat Gas Co. Ltd., Johnson & Johnson Ltd., Mamta Steels Ltd., Power-Tek, Ratnamani Engg, Ltd., Varun Shipping Company, Cama Motors Ltd., Kiran Motors Ltd., Naukri.com, Indiamart, 99 Acres.com, Pipayay Shipyard, Abellon Cleanenergy, and various other reputed organizations.

We look forward to see you at the group discussion and personal interview.

Tick mark the date of your preference for GDPI out of the following options and register your name at the earliest.

\*Your preference does not ensure that you will be called for the same date of GDPI. It would be based on subject to availability.

1.		
2.		
Th	nanking you, ours sincerely,	

**Dr. Neha Patel** Director

## **INSTRUCTION FOR CANDIDATES**

Candidates are requested to read carefully this set of information and instructions before filling up the application form for AICTE approved PGDM programme:

#### Instructions:

- Read the form carefully before giving the details.
- Write appropriate code/information in Boxes.
- In case the final result of degree examination is not available till 31st July 2019 the candidate will not be considered for admission to the course. Candidate will be allowed to join the course only if they produce evidence of having passed Bachelor's degree with minimum 50% marks.
- Admission to the course on the basis of false information will stand automatically cancelled. Applicants are therefore advised to fill the form carefully providing correct and full information.
- Incomplete form will not be considered.

#### **Eligibility Criteria**

A bachelor degree in any discipline from a recognized Indian University with a minimum of 50% marks in aggregate.\*

#### **Selection Process**

- A) Receive the MAT score from All India Management Association for admission to PGDM. The short listed candidates (cut off determined by the institute) are called for Group Discussion and Personal Interview at Ahmedabad. Test score of MAT conducted by all India Management Association (AIMA) in December 2018, February 2019 and May 2019 will be acceptable.
- B) Candidates with CMAT and CAT score will also be considered for short listing in case category (a) is exhausted.

#### **How to Apply**

Candidate should return the **APPLICATION FORM** duly filled along with payment of ₹1000/- in cash or by Demand Draft in favour of **SOM-LALIT INSTITUTE OF MANAGEMENT STUDIES** Payable at Ahmedabad. This includes the fees for GD/PI (only registered candidates will be processed for GD/PI).

Please ensure duly filled in application form along with DD reaches the Institute before 3 working days of the scheduled GDPI.

\*For upgradation of English langauge, additional course requirement to be fulfilled.